

**Minutes:** 2-2-24

**Meeting began at:** 12:27pm

37 present

**Welcome:** Mike Davidson; Acknowledgement of Alan Wright, Official of the Year, to be honored at the 4:00pm meeting. Janie Ulmer is here from the IHSAA and Brian Lewis is on his way.

**Introductions:** All Coaches

**Minutes from December Meeting:** December Minutes can be found online; Motion to Approve- Ryan Potter, second Nate Larson

**Financial Report-** We are projecting approximately a \$10,000 gain from the clinic to use through the rest of the year (could be larger than that) for things such as the All-Star Meet. Bob Potter has done a fantastic job of finding sponsors for the Hoosier State Relays. HSR might be able to help cover some of the costs of the All-Star Meet. Motion to accept Financial Report- Byron Simpson; Second- Terry Lakes

**Midwest Meet Information:** We are going to have the Junior/Senior All-Star Meet at Marion and will hope to go back to the overnight format with a banquet. We have received a couple of sponsorships already, which will be very helpful. Keep looking for sponsors and let them know we will put their name on signage at the meet and acknowledge them at the meet and they could also get their business promoted at the HSR meet. The date of the Meet is June 7<sup>th</sup> and 8<sup>th</sup>. Mike Dason is going to time for us. We are hoping to have the throws move along faster this year.

**HSR Finals-** March 23<sup>rd</sup> at the Fall Creek Pavilion at the State Fairgrounds. Trying to get sponsorship money to fund both the meet and other things needed by the IATCCC, such as the All-Star Meet. The Pavilion will have much more seating than we have had in previous years, even though they only have about 2/3 of the seating they will eventually have at the Pavilion. Nate Larson has been promoting the meet on social media. Ashley Spencer is going to be at the meet and we are trying to get Cole Hocker at the meet. Email Bob Potter with questions. There will be a parking fee of \$10, which is not included in the fee for the meet. Tickets are only available online- tickets for the meet will be cashless. Nike and Athletic Annex are two main sponsors.

**Membership and Technology:** We had about 751 registered for the clinic and approximately about 665 people have shown up at the clinic. We have had around 30 people become members separate from the clinic which would give us about 800 members right now. The website is up-to-date, including an update on the HSR website. Julie Alano is still updating data from the change in website last year. Any technology issue, please let Julie Alano know. We did not get every session recorded, but have tried to get as many recorded as we could. We had issues with the Zooms for some of the speakers. Julie Alano gave a big thank you to everyone that has helped put the clinic on, as she has gotten many compliments on how well organized everything has been. We are looking at the contract for the hotel for next year. The biggest expense to have the clinic at the Sheraton is for audio/visual, which this year was around \$17,000. We will most likely stay here again for the next couple of years.

**New Business:** None

**Meeting adjourned:** at 12:52pm

Motioned to adjourn by Paige Brunner, 2<sup>nd</sup> by Ryan Potter

## **Financial Summary**

### **IATCCC - Clinic Meeting**

**2024 YTD 2/2/2024**

#### **P&L Statement - YTD 2024 @ 2/2/2024**

##### **Revenue**

Clinic - Registrations & Vendors	68,000.00	est
HSR	9,300.00	
Midwest All Star Meet (Event)	-	
Non-Clinic Memberships	-	
	<hr/>	
	77,300.00	

## Expenses

Clinic - Hotel (includes hotel AV)	36,000.00	est
Clinic - Speakers & Help	15,000.00	est
Clinic - Printing, Awards, Tech	<u>7,500.00</u>	est

58,500.00

Misc Association Expenses	-
HSR	-
Midwest All-Star Meet (IATCCC)	-
Midwest All-Star Meet (Event)	-
Hall of Fame	-
MidEast XC All-stars	-

58,500.00

## Net Income

18,800.00

## Balance Sheet @ 2/2/2024

### Assets

Cash - Chase	53,448.71	
Cash - Paypal	8,737.20	
Undeposited Funds	<u>23,437.25</u>	est
	85,623.16	

### Liabilities

Accrual - Owe to HoF 2024	4,000.00
Accrual - hsr hold back	2,000.00
Accrual - hsr sponsorship	9,300.00

15,300.00

### Equity

70,323.16

### Liquid Equity

70,323.16

- |        |                                   |
|--------|-----------------------------------|
| Notes: | 1. Estimates based on last year   |
|        | 2. Trending better in some areas  |
|        | 3. Great start to HSR sponsorship |
|        | 4. All-star sponsorship           |